Ref. no: AIA-D1/IL/2014/0014

04June 2014

**INVITATION FOR EXPRESSION OF INTEREST FOR ESTABLISHMENT OF SEAPLAN BASE IN GAN ISLAND, ADDU CITY**

1. Addu International Airport Pvt. Ltd., a company incorporated under the laws of the Republic of Maldives, formulated for the purpose of developing, managing; operating either on its own or by way of third party engagements, Gan Airport as an International Airport and develops any and all ancillary or related facilities in the same manner together with the airport. AIA in now seeking interested parties who will be interested in developing and setting up seaplane base at Gan International Airport, Gan Island, Addu City. Expression of Interest is welcome from local and/or international parties with relevant financial / managerial record.
2. Upon receipt of expression of interest an evaluation will be conducted based on the background timeline for development of infrastructure and capacity of the parties. The proposed MOU will be signed to proceed with detailed agreement.

**Nature of Development**

To establish a seaplane base in Gan Island, in an area allocated in the island which will be suitable to cater for tourists, transit passengers and locals. The developer would undertake all development and operational aspects of the seaplane operation independent of the airport operations.

**Seaplane Base Development and Operations**

The development of seaplane base operation will be in cooperation with AIA, developing of concept, getting all necessary approvals from relevant government departments, sourcing the investment finance, undertaking the development of the seaplane base and undertaking the operations.

**Incentives:**

1. AIA would allocate the selected land agreed between two parties exclusively based on mutually agreeable terms.
2. Lease rental will be as per AIA policies and should be financially viable for both the developer and AIA. This will be negotiated with short-listed parties and if more than one party is short-listed they will be asked to submit a closed financial bid, which will be opened in the presence of the parties.
3. The developer may negotiate option to develop other related developments in the designated area allocated for the terminal development

**4. Submission guidelines**

* 1. Contact details – full address; contact person(s),
  2. Detailed profile of the commercial entity
  3. Details of management experience
  4. Demonstrate ability to obtain funding for development in the short/medium/long term (based on own funds, BS strength, financial contacts)
  5. Provide an executive summary of the strategic plan envisaged for the sea plan operation ( not longer than 10 pages)
  6. Expression of Interest to be sent electronically or in print by on/or before 28th April 2016.

***Addu International Airport Pvt. Ltd***

**Male’ Office**

**02nd Floor, Gadhamoo Building**

**Boduthakurufaanu Magu,**

**Male’, Maldives**

**Or email:** [**info@ganairport.aero**](mailto:info@ganairport.aero)

**5.Criteria for Evaluating**

* 1. Commercial Entity to be a company with significant operations and management experience (not less than 5 years’ experience in seaplane operation
  2. The commercial entity should have some direct operational experience and/or similar business development experience;
  3. The management strength of the entity should indicate the ability to undertake such a development;
  4. The company should demonstrate the ability to raise required finance that would be required for the capital investment in developing the hotel.
  5. Timeline for establishing seaplane base with details of work, proposed facilities and terms indicating proposed investments in each area.

**6. Additional Information**

Interested Parties may submit any queries via email to the following on or before 23rd April 2016.

Ms Rimna Hassan

***Addu International Airport Pvt. Ltd***

**Male’ Office**

**02nd Floor, Gadhamoo Building**

**Boduthakurufaanu Magu,**

**Male’, Maldives**

Email: [rimna@ganairport.aero](mailto:rimna@ganairport.aero) ; [info@ganairport.aero](mailto:info@ganairport.aero)